



# COMMONWEALTH of VIRGINIA

DEPARTMENT OF TRANSPORTATION  
HAMPTON ROADS DISTRICT  
1700 NORTH MAIN ST.  
SUFFOLK, VIRGINIA 23434

January 6, 2003

Mr. Frank Roark  
President, Advanced Traffic Controls Inc.  
1515 University Dr. Suite 105  
Coral Springs, FL 33071

Dear Mr. Roark

I would like to compliment you and your team for the outstanding work on three recent Tunnel TMS upgrades projects undertaken here in Hampton Roads.

The entire team has been a pleasure to work with and have exhibited nothing but the greatest of professionalism and excellence in all that they have done. All three projects were completed on time, fully operational and within or under budget. These accomplishments were achieved due in no small part to your entire team's exemplary efforts. All three TMS replacement systems were installed and phased into operation with little or no impact on daily traffic control operations while maintaining the full integrity of the existing TMS. To complete the critical new TMS installation alone would be a meritorious task, but to do so with no online system interruptions is truly exemplary. The technical solutions you proposed and implemented were innovative, extremely cost effective, and flawlessly implemented. You and your team's commitment to excellence, customer satisfaction, and attention to detail is to be applauded and is very much appreciated by all who worked in the projects and by those who daily use the systems.

The Engineering staff of the Hampton Roads Smart Traffic Center, TMS Systems Engineering Group, was recently awarded the Commissioner's Award of Excellence for work on these three system replacements. This prestigious award was garnered thanks in large to you and your team's superior work. It has been both a privilege and a pleasure to work with you on these projects. I look forward to working with you on future endeavors and enthusiastically recommend the team at Advanced Traffic Controls to other potential clients.

Sincerely,

A handwritten signature in cursive script that reads "Morris O. Pearson".

Morris O. Pearson  
Computer Systems Engineer  
VDOT, Hampton Roads Smart Traffic Center